

## NOTICE OF INVITATION FOR BIDS

1. The Federal Democratic Republic of Ethiopia (FDRE) has allocated budget towards the cost of the following Road Construction Projects and intends to apply part of this budget to payments under these projects.

<b>Package I (1) Road Construction Projects</b>						
<i>It. No.</i>	<i>Project Name</i>	<i>Estimated Length (Km)</i>	<i>Pavement Type</i>	<i>Project Duration (Years)</i>	<i>Contract Delivery</i>	<i>Procurement Type</i>
1	Construction of Remaining Works of Ginchi – Kachise - Chulitie; Lot II:Shikute-Chulitie (Km 59+000-Km 122+206) Road Upgrading Project	63.206	AC	3.0	DBB	ICB
2	Construction of Remaining Works of Fisiha Genet – Kele – Segen – Gebelbano; Lot 1: Fisiha Genet – Kele – Nedele Design and Build Road Project (Re-Bid)	90.237	AC	3.5	DB	ICB
3	Construction of Remaining Works of Wukro – Atsebi – Konoba Road Project	63.00	AC	3.0	DBB	ICB
<b>Package II (2) Road Construction Projects</b>						
1	Construction of Remaining Works of Abomsa – Aseko – Bedeyi – Chelelaka; Contract II: Dibu River (Km 58.7) – Bedeyi – Cheleleka Road Project (Re-Bid)	44.4	AC	2.75	DBB	ICB
2	Construction of Remaining Works of Kelela - Akesta Road Upgrading Project	41.13	AC	2.0	DBB	ICB
3	Construction of Remaining Works of Mekele – Dengolat – Samre – Finarwa and Mekele Industry Park Access Road Project	94.00	AC	2.5	DBB	ICB

**Note:** - **DBB** = Design, Bid and Build; **DB** = Design and Build; **ICB** = International Competitive Bidding; **AC** = Asphalt Concrete

2. The Ethiopian Roads Administration now invites bidders to submit sealed bids for providing the necessary labor, material and equipment for construction works of the above road projects.
3. Interested bidders shall submit the following evidence:
  - a. In the case of Ethiopian bidders, Certificate of Registration from Ministry of Construction with the relevant **Categories as specified in item 4 of tables** below renewed for 2016 EFY and other appropriate documentary evidences demonstrating the bidder's compliance, which shall include:
    - i) Trading License renewed for 2016 EFY;
    - ii) Tax Clearance Certificate, which states that the bidder can participate in any public tender, valid at bid submission date;
    - iii) VAT Registration Certificate; and

- iv) Registration as Supplier in the list of the mandated public body, i.e. Federal Public Procurement and Property Authority (FPPPA).
- b. In case of bidders other than Ethiopians;
  - i) Business organization registration certificate or Trade License issued by the country of establishment.
  - ii) Tax Clearance Certificate issued from the Tax Authority (Inland Revenue Authority) which allows the bidder to participate in public tenders at the date of the deadline for bid submission if the foreign bidder already has on-going or completed projects in the Country; Ethiopia.
- 4. Bidding will be conducted through International Competitive Bidding (ICB) procedures as specified on the tables above and is open to all eligible bidders as specified and defined in the Bidding Documents. The minimum Annual Construction Turnover, Cash Flow, General and Specific Construction Experience requirement for each of the project is shown below:

**4.1. Qualification and Evaluation Criteria of Package I (1) Road Projects**

**4.1.1 Construction of Remaining Works of Ginchi – Kachise - Chulitie; Lot II:Shikute - Chulitie (Km 59+000-Km 122+206) Road Upgrading Project**

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 1.374 Billion (Peak)</b>	<b>ETB 3.436 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 2.577 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 429 Million</b>	<b>ETB 572 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 3.608 Billion</b>;</p> <p>OR</p> <p>A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.804 Billion</b>;</p> <p>OR</p> <p>A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road</p>	<p>A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 5.155 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).</p>

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.202 Billion</b> ;  In all cases, the experiences shall be within the last ten (10) years that have been successfully and substantially completed (70% Completed).	
5	Grade	RC - 1 or GC - 1	

**4.1.2 Construction of Remaining Works of Fisiha Genet – Kele – Segen – Gebelbano; Lot 1: Fisiha Genet – Kele – Nedele Design and Build Road Project (Re-Bid)**

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 2.146 Billion (Peak)</b>	<b>ETB 5.367 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 4.025 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 670 Million</b>	<b>ETB 894 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 6.574 Billion</b> ;  OR  A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 3.287 Billion</b> ;  OR  A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 2.191 Billion</b> ;  In all cases, the experiences shall be	A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 9.392 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		within the last ten (10) years that have been successfully and substantially completed (70% Completed).	
5	Grade	RC - 1 or GC - 1	

#### 4.1.3 Construction of Remaining Works of Wukro – Atsebi – Konoba Road Project

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 1.291 Billion (Peak)</b>	<b>ETB 3.229 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 2.422 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 403 Million</b>	<b>ETB 538 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 3.391 Billion</b>;</p> <p>OR</p> <p>A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.695 Billion</b>;</p> <p>OR</p> <p>A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.130 Billion</b>;</p> <p>In all cases, the experiences shall be within the last ten (10) years that have been successfully and substantially completed (70% Completed).</p>	A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 4.844 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).
5	Grade	RC - 1 or GC - 1	

## 4.2. Qualification and Evaluation Criteria of Package II (2) Road Projects

### 4.2.1. Construction of Remaining Works of Abomsa – Aseko – Bedevi – Chelelaka; Contract II: Dibu River (Km 58.7) – Bedevi – Cheleleka Road Project

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 996 Million (Peak)</b>	<b>ETB 2.491 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 1.868 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 311 Million</b>	<b>ETB 415 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 2.397 Billion</b>;</p> <p>OR</p> <p>A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.198 Billion</b>;</p> <p>OR</p> <p>A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 799 Million</b>;</p> <p>In all cases, the experiences shall be within the last ten (10) years that have been successfully and substantially completed (70% Completed).</p>	<p>A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 3.425 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).</p>
5	Grade	RC - 1 or GC - 1	

#### 4.2.2. Construction of Remaining Works of Kelela - Akesta Road Upgrading Project

Item/ No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 1.046 Billion (Peak)</b>	<b>ETB 2.616 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 1.962 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 327 Million</b>	<b>ETB 436 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 1.831 Billion</b>;</p> <p>OR</p> <p>A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 915.68 Million</b>;</p> <p>OR</p> <p>A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 610.45 Million</b>;</p> <p>In all cases, the experiences shall be within the last ten (10) years that have been successfully and substantially completed (70% Completed).</p>	<p>A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 2.616 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).</p>
5	Grade	RC - 1 or GC - 1	

**4.2.3. Construction of Remaining Works of Mekele – Dengolat – Samre – Finarwa and Mekele – Industry Park Access Road Project**

Item/No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	<b>ETB 1.349 Billion (Peak)</b>	<b>ETB 3.372 Billion (Average)</b>
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is <b>ETB 2.529 Billion (Average)</b>	
2	Liquid Asset /Cash Flow Requirement	<b>ETB 421 Million</b>	<b>ETB 562 Million</b>
3	General Construction Experience	<b>2 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.	<b>5 Years</b> firm experience under construction contracts in the role of prime Contractor, Joint Venture partner, Management Contractor or sub-contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Project with a value of at least <b>ETB 2.950 Billion</b>;</p> <p>OR</p> <p>A Minimum of Two (2) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 1.475 Billion</b>;</p> <p>OR</p> <p>A Minimum of Three (3) any type of asphalt (DBST, TST or AC) Road Construction or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 983 Million</b>;</p> <p>In all cases, the experiences shall be within the last ten (10) years that have been successfully and substantially completed (70% Completed).</p>	A Minimum of Two (2) Asphalt Concrete Road Constructions or Upgrading or Rehabilitation Projects each with a value of at least <b>ETB 4.215 Billion</b> within the last ten (10) years that have been successfully and substantially completed (80% Completed).
5	Grade	RC - 1 or GC - 1	

- 4 If a bidder is awarded and /or recommended for award of any two works contracts by ERA **Six months** prior to the bid submission date of the subject projects and until the award of the subject projects, the qualification criteria for the construction turnover will be the aggregate of the criteria of the subject projects; and that of the awarded contracts and/or those recommended to be awarded. A detailed qualification criterion is stated in the respective bidding documents.
- 5 Interested eligible bidders may obtain further information from and inspect the bidding documents at the address given below from 8:30 a.m. to 12:30 p.m. and 1:30 p.m. to 5:30 p.m. local time from Monday to Thursday, and from 8:30 to 11:30 a.m. and 1:30 p.m. to 5:30 p.m. local time on Friday.

A complete set of bidding documents prepared in English language may be purchased by interested bidders on the submission of a written application to the address below and a nonrefundable fee of **ETB 1,000 or USD 40 for each project**, effective as of **November 11, 2024**. The method of payment shall be in cash or direct deposit to ERA's account in the **Commercial Bank of Ethiopia - Sengatera Branch** through Account No. **01715-33144600**.

*Address: Ethiopian Roads Administration, Block B, Engineering Procurement Directorate, 1<sup>st</sup>Floor, Office No. 101, Tel: +251-115 18-57-74 (Extension-2207)*

- 6 Bidders can apply for one or for all or for any number of projects from the above listed projects under the packages and shall submit their bid separately for each project they are interested to apply for. However, bidders may be awarded on the projects under a package subjected to fulfilling of the Qualification Criteria for individual and multiple projects specified in the respective bidding documents based on the Employer's best economical advantage.
- 7 Bidders shall submit their Bids in two envelopes, the first envelop labeled as "Qualification Information and Bid Security" and the second envelope "Financial Bid", separate sealed and the two envelopes sealed in on another outer envelope.
- 8 Evaluation is to be carried out in two stages, Qualification Information first and Financial Bids of qualified Bidders next.
- 9 Bids must be delivered to the address, time and date specified below. Each bid must be accompanied by a bid security of **ETB 500,000.00** for each project in a format acceptable to the employer. Late bids will be rejected. One Original and three Copies of the bids have to be submitted. The Qualification information and Bid Security will be opened immediately after the submission deadline in the presence of bidders' representatives who choose to attend, at the address below.
- 10 The value of total certified payments received in each year shall be adjusted for inflation of Birr value through multiplying by Cn/Co factor, where Cn is value of 1 US Dollar in Birr on the 28 day prior to bid submission date and Co is the value of 1 US Dollar in Birr computed using the selling exchange rate prevailing on the last date of the respective fiscal year.
- 11 For the Specific construction projects experience requirement, the Contract value of projects referenced by the bidder shall be adjusted to reflect the current purchasing power of Ethiopian Birr by multiplying with Cn/Co factor, where Cn is the current selling exchange rate of 1 US Dollar to Ethiopian Birr which is taken at the 28<sup>th</sup> days prior to bid submission date and Co is the selling exchange rate of 1 US Dollar to Ethiopian Birr at the date of signing the contract.

- 12 Bids must be delivered to the address below on or before **December 26, 2024 at 2:30 P.M.** for **Package I (1)** and **Package II (2)** projects; further for Construction of Remaining Works of Fisiha Genet – Kele – Segen – Gebelbano; Lot 1: Fisiha Genet – Kele – Nedele Design and Build Road Project (Re-Bid) on or before **January 09, 2025 at 2:30 P.M.**

**Director General  
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- 13 The Ethiopian Roads Administration reserves the right to accept or reject any or all bids.

**ETHIOPIAN ROADS ADMINISTRATION**